

SPACE COAST

JANUARY 2026

REAL PRODUCERS[®]

BE LEGENDARY.



Partner Spotlight
KARLY & PHIL VOGT
Vogt Insurance Partners

From the Desk of
the President
CHUCK BONFIGLIO
Jr., 2026 President of
Florida Realtors[®]

Agents to Watch
ALLISON CASTRO
REAL Broker

Credit:
Jason Hook
Photography

A portrait of Scott Loveridge, a man with short grey hair, smiling broadly. He is wearing a blue t-shirt and has his hands clasped in front of him. He is sitting at a wooden table. The background is a dark blue wall.

Scott Loveridge
RELENTLESS REAL ESTATE

CONNECTING. ELEVATING. INSPIRING.

Allison Castro

REAL Broker, LLC

Heart of Service

PHOTOGRAPHY BY JASON HOOK

Allison Castro grew up in the mountains just outside Charlottesville, Virginia, in a small, tight-knit community where helping others was simply part of life. From a young age, her parents instilled in her the importance of service, which shaped her future. Her stepfather was a volunteer firefighter, which inspired her to join the local volunteer rescue squad as an EMT in her early 20s. She spent seven years volunteering in various leadership roles within the organization, learning what it meant to show up for people when they needed it most.

That path led her naturally into medicine. Allison began working in the field in 1995. She built a career spanning more than 25 years as a provider and administrator, running small and large medical practices in Virginia, Florida, and across multiple states nationwide. She loved patient care and the chance to make a tangible difference. Service was the heartbeat of her work, carrying her through decades of shifts, long nights, and countless moments of compassion.

Over time, the healthcare landscape shifted. The work moved farther from patient connection and closer to corporate objectives. When COVID hit, she felt something inside her change. Allison wanted a career where she could guide people, educate them, and genuinely help them again. Her husband, a retired Navy veteran, asked her what she wanted to do next. She answered immediately, "Real estate." He told her to "go for it!" and the rest was history.

A New Calling

Allison earned her real estate license in 2021, a pivotal moment after a long career in medicine. She had already lived in Florida for several years, first in Vero Beach starting in 2013, then moving to Palm Bay in 2019. What she lacked was a built-in sphere or a local network to lean on.

Starting from scratch can be overwhelming for any new agent, and Allison admits that the biggest challenge in her business was not really knowing anyone. But she does not shy away from people. She walks into rooms, introduces herself, and creates



connections wherever she goes. That natural openness became one of her greatest strengths.

Partnering with Veterans United played a significant role in building her early momentum. Allison quickly became a trusted referral partner, working with a steady stream of veterans, first-time buyers, and military families as they navigated some of the most significant decisions of their lives. Her approach is calm, informed, and rooted in genuine care. That is what helped her business grow steadily, year after year. In 2025, she was ranked in the top 1% of all Veterans United referral agents nationwide.

Over the last two years alone, she's sold over \$30 million in Brevard County real estate. For an agent who built everything organically, every closing represents consistency and relationship-building. That growth reflects her steady presence in the community and her ability to earn trust through education and advocacy.

Veterans and First-Time Home Buyers

Military members hold a special place in Allison's life, not only because

she is married to a veteran, but also because she understands the culture, camaraderie, and challenges. She and her husband volunteer with a local veterans motorcycle association (Combat Veterans Motorcycle Association), the All Veterans Reunion held annually at Wickham Park, and Meals On Wheels. Their involvement goes beyond real estate. They assist veterans through the disability process, provide guidance, and offer support in ways many people never see.

Working with veterans through real estate feels like a natural extension of that mission. Allison communicates clearly, alleviates pressure, and ensures her buyers understand every step. She sends resources, breaks down paperwork, and explains why each part of the process matters. Many of her reviews tell the same story. She is knowledgeable. She is helpful. She handles the details so families can focus on the excitement of their next chapter.

For her, education is one of the most rewarding parts of the job. She wants each client, whether a first-time buyer or an experienced seller, to feel confident in their choices. That clarity builds trust quickly, and it is what keeps

“

If I have the ability to help someone in need, I feel a moral obligation to do it.”

people referring their friends and coming back when life changes.

Room To Grow

Real estate fits Allison's goals in ways her former career could not. She likes the flexibility and the opportunity to mentor newer agents. She also likes that it is a profession she can continue for years and grow at her own pace. The impact she had on medicine has taken a new form. Now she builds stability for families, opens doors for veterans, and brings calm leadership to moments that can be emotional and uncertain.

For Allison, success is not tied to numbers or production milestones. It is tied to the number of lives she can touch. She measures her work by the footprint she leaves behind and the people she supports along the way.

Family, Art, and Community

Outside of work, Allison loves to travel and is an artist at heart. She enjoys painting, photography, and glasswork, creative outlets that give her space to recharge. She is married to a retired Navy veteran, has a son who works as a chef, and has family in Florida. Their home is rounded out with pets, love, and the kind of chaos that makes life feel full.

Brevard County feels like home to her. She loves the mix of rural charm, military presence, and access to the city. She has watched the county grow over the years and sees even more development ahead. Its diverse culture and strong veteran community make it a place she is proud to serve.

Allison continues to build on that momentum, one client and one step forward at a time.

